

OCNI Strategic Plan 2018-2020

VISION

To drive and strengthen a thriving Canadian nuclear supply chain through innovation and leadership

MISSION

To deliver value to our members through programs and initiatives that support their success in the domestic and international nuclear markets

OUTCOMES

Linkage

Strong linkages among members and customers lead to contracts for members

Capability/Capacity

Refurbishment and other large projects are successful

Dom./ Int'l Projects beyond Refurb

OCNI Companies succeed in non-refurb work -domestic and international

Advocacy

Public / government support for nuclear industry and supply chain

Revenue/ Income

OCNI has robust revenue stream to enable mission execution

STRATEGIES

Build strong relationships with OPG /Bruce Power and demonstrate benefits of OCNI as conduit to the broader to the supply chain

Develop means to Improve supplier capabilities and capacity for refurbs/large projects

Support members in gaining access to projects beyond Refurb/MCR in domestic and select offshore markets

Proactive advocacy with government and public in supplier communities

Expand revenue resources beyond Supplier Days

TACTICS/ ACTIVITIES

- Organize Innovation workshops for suppliers to present solutions
- Host Supplier Days at power plant sites
- Establish OCNI Bruce Office and retain Bruce Liaison person
- Networking events for Tier 2/3 members to connect with Tier 1 members

- Organize workshops for suppliers to understand and respond to utility requirements
- Organize supplier training sessions
- Share supplier OPEX
- Enhance pipeline of skilled trades

- Identify non-refurb/MCR project opportunities
- Contract for market studies with GOA funding
- Organize and participate in trade missions or conferences that connect members with these new project opportunities

- Organize events in local supplier communities that showcase innovations and job creation
- Participate in coordinated advocacy campaigns with CNA and other organizations to expand reach

- Organize new and high value revenue events
- Apply to government funding programs that enable OCNI to provide value to members at lower operating costs

RESOURCES/ PARTNERS

- COG
- OCNI Customer Engagement Committee including ex-utility staff

30% of resources

- COG Supplier Program
- UNENE
- Universities and colleges
- MAESD Skills Catalyst Fund
- OCNI Educations /Skills and FNMI Engagement committees

30% of resources

- Canadian Trade Commissioner Service
- Ontario Govt. (MOE, MIT)
- Offshore supplier associations (USNIC)

20% of resources

- Ontario Nuclear Advocacy Committee
- CNA & Utilities
- GR and Media advisor
- OCNI GR Committee

20% of resources

- Major event /trade show managers
- Govt Funding program experts
- OCNI Revenue and Events Committee

GOVERNANCE

OCNI Board oversight to adjust priorities and focus as required